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Tremend Software Consulting [\(/en/companies/tremend-software-consulting\)](/en/companies/tremend-software-consulting)

Presales Technical Writer

Presales - Technical writer - Presales Technical Writer

- Career level** Middle (2-5 years), Senior (5-10 years)
- Spoken languages** English, Romanian
- Job Address(es)** Bucharest [\(/en/jobs-in-Bucharest\)](/en/jobs-in-Bucharest)

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The Presales Technical Writer collaborates closely with the sales team and provides functional and technical support. This role is critical for the sales process, working in conjunction with Sales, Key Account Directors and Engineers Managers.

The Presales Technical Writer must be able to communicate effectively both on analytics business levels and analytics technology. He/she will be involved in sales, pricing, solution design, POC creation, RFI & RFP response, and market

Requirements:

You should have a technical background, with hands-on technical skills and exposure to software solutions. Must be customer service oriented and believe in teamwork, collaboration, adaptability and initiative. Excellent analytical and problem solving skills, combined with the ability to provide quick resolution to problems. Experience with all phases of the Software Development Lifecycle, Embedded Systems or Mobile/Backend Applications, including detailed requirements gathering, writing functional specifications, technical design, development, test, implementation and maintenance.

Excellent verbal and written communication skills

Bachelor's Degree required in Computer Science, Information Technology or related areas.

Responsibilities:



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Technical writing, reviewing and assembling of offers
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 Support sales teams throughout the Sales process

Work with Product Management to gather customers' business challenges, product needs, and customer requirements

Understand customer needs and recommend/price optimal solutions

Respond to functional and technical elements of RFIs/RFPs

Create and deliver technical presentations and demonstrations, in an effective manner, to internal and external customers.

Some business facts about Tremend:

- 13+ years of software development
- 1st place among Romanian companies in Deloitte Fast 50 CE
- 300+ high complexity projects
- 60+ million people using our solutions
- Clients in 15 countries on 3 continents (North America, Europe, Asia)
- 20 internationally awarded projects
- Top EU telecom clients

Some cool facts about Tremend:

- 5 top global car manufacturers use our software
- One of the startups we worked for was acquired by Google®
- One of the founders climbed Mont Blanc (the other one does triathlons)

Some friendly facts about Tremend:

- Top salaries for top talent
- Nothing short of legendary team buildings
- Fruit days
- Bonus days off with seniority
- Working from home days
- Premium medical insurance
- Performance bonuses

- And again, legendary corporate parties

We really welcome people:

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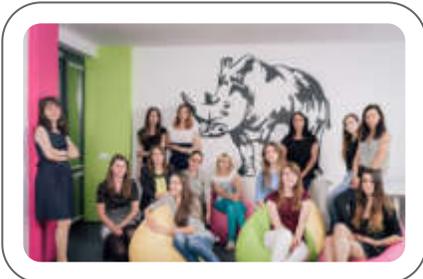
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(/en/job/presales-technical-writer/apply) (we have some amazing mentors here) (/en/job/presales-technical-writer/apply)

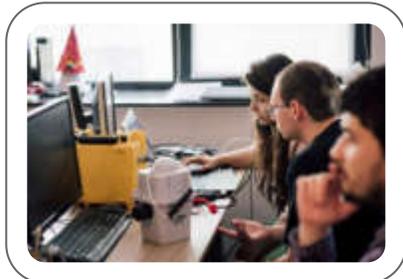
- Able to teach us new things (we really appreciate and reward experience)
- Who don't want to be just another cogwheel in a huge code factory
- Wanting their work and skills to be recognized and appreciated

Want to know more? Send an email, specifying the position you are applying for. Simona, our HR manager, is amazing and cool and recognizes good people in a glance (and she approved this text, thanks, Simona).

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